



Wipro Consumer Care

A journey of transformation

October 2022

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The world of Wipro

Wipro Enterprises

Revenues in excess of US \$ 1.68 B

(FY 22| Consumer care: US \$ 1.16 B Wipro Infrastructure Engineering (WIN) US \$ 0.52 B)

14,000 + employees from 22 nationalities

32 Manufacturing facilities across 5 continents

Structure of Wipro entities



Information Technology

US \$ 10.4 Bn (FY 22) Global Business

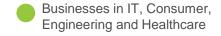
2,50, 000 + employees from 135+ nationalities

Present in 6 continents

Winner of world's Most Ethical Companies by the Ethisphere Institute for 10 consecutive years









Wipro Enterprises (P) Ltd.

Consumer Care & Lighting

Personal Care
Home Care
Consumer Lighting & Switches
Commercial Lighting & Seating Solutions
Packaged Food (New)

Infrastructure Engineering

Engineering business

Hydraulics
Industrial Water Treatment
Metal Additive Manufacturing
Aerospace
Industrial Automation

GE Healthcare Private Limited (JV)

Transformational Medical Technologies and Services

Kawasaki Precision Machinery Private Limited (JV)

Hydraulic Pumps Manufacturing

Our Global foot print



Spirit of Wipro

Be passionate about clients' success

We succeed when we make our clients successful. We collaborate to sharpen our insights and amplify this success. We execute with excellence. Always.

Treat each person with respect

We treat every human being with respect. We nurture an open environment where people are encouraged to learn, share and grow. We embrace diversity of thought, of cultures, and of people.



"I see it serving as an enormous source of energy that powers our success!"

-Azim Premji Chairman, Wipro

Be global and responsible

We will be global in our thinking and our actions. We are responsible citizens of the world. We are energized by the deep connectedness between people, ideas, communities and the environment.

Unyielding integrity in everything we do

Integrity is our core and is the basis of everything. It is about following the law, but it's more. It is about delivering on our commitments. It is about honesty and fairness in action. It is about being ethical beyond any doubt, in the toughest of circumstances.

Our Board



Mr. Azim H Premji
Founder Chairman,
Wipro



Mr. Vineet Agrawal

CEO – Wipro Consumer Care and Lighting and Executive Director – Wipro Enterprises (P) Limited



Mr. Pratik Kumar

CEO- Wipro Infrastructure Engineering and Executive Director – Wipro Enterprises (P) Limited



Mr. Suresh C Senapaty
Independent Director,
Wipro Enterprises (P) Limited



Mr. Rishad Premji

Non Executive Director –

Wipro Enterprises (P) Limited & Chairman, Wipro

Limited



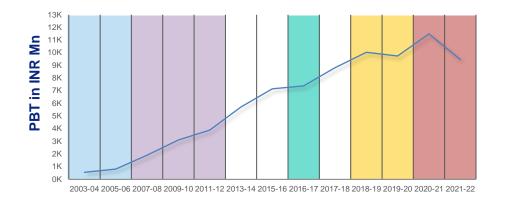
Mr. Tariq Premji

Non-Executive Director, Wipro Enterprises (P)
Limited. Vice President, Azim Premji Endowment
Fund.

Consumer Business - A closer look WIP



Financial Growth

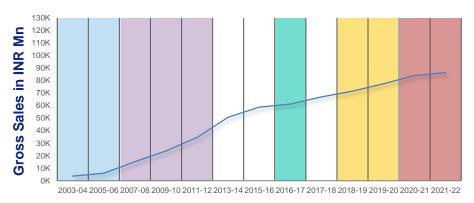




USD 1.16 billion turnover for the FY 21 - 22



28x Growth (INR) in 19 Years



Initial Growth Phase

International Acquisitions Safi, Enchanteur, Bio-Essence, Camway, Splash, Romano and Yardley

ever market share

Santoor records highest 52% of revenue from International Markets Acquiring Chinese brand Zhongshan Ma Er

19 years in business 28x Growth

Pandemic Years

Best in Class

Good Citizen



Marketed in

60+

Countries

Brand Distribution

35+

Leading Brands

52%

Business generated outside India



Revenue and People

Presence across

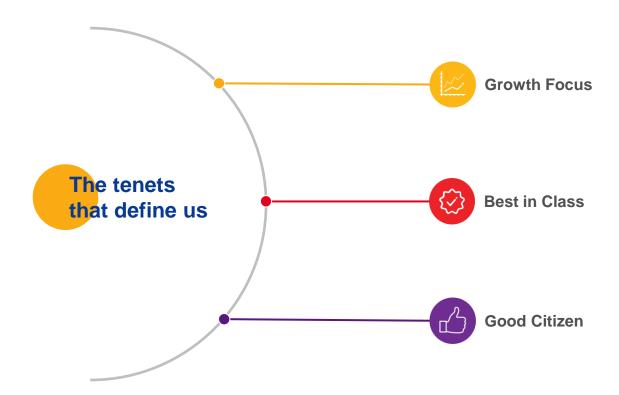
Countries

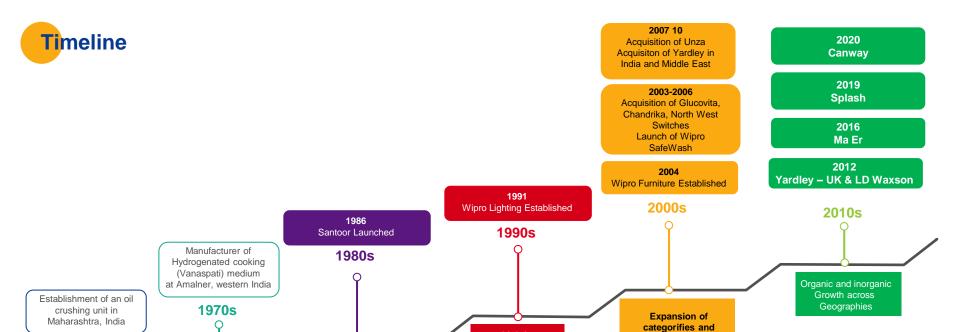
08 **R&D Centers**



Facilities

Manufacturing facilities





Lighting

Business

geographies

Hydrogenated cooking oil

1940s

Santoor

Our Strategy of Continuous Growth













Aramusk - 2011



Status as of 2021



International

LD Waxsons - 2012









Splash - 2019

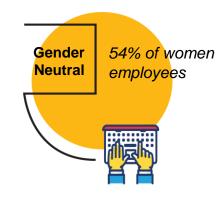


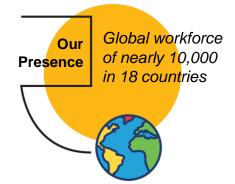


People Growth

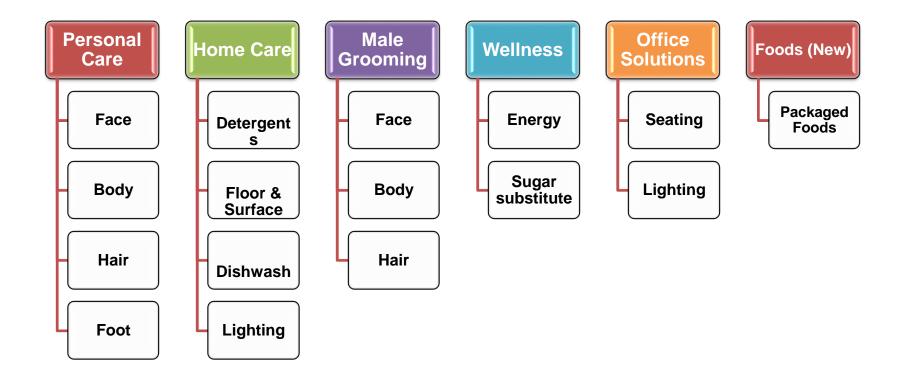




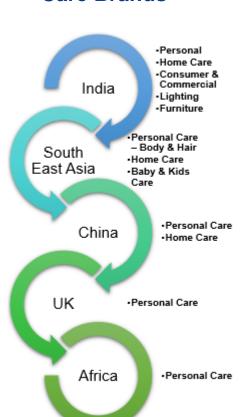




Brands for Continuous Growth



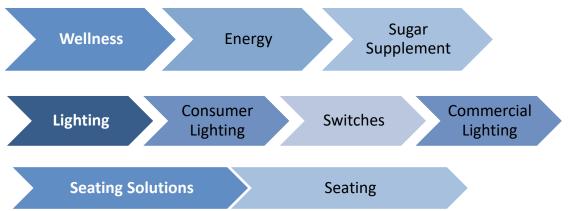
Personal & Home **Care Brands**



| SANTOOR | CHANDRIKA THE REAL AVURVEDUS SOAP FOR CLEAR SKIN | Safe | ELLO | YARDLEY |
|--------------------------------|--|-----------------------------------|--|-----------------------------|
| Softouch Fabric Conditioner | Enchanteur The Fragrance of French Romance | The complete household care brand | Anamusk | hygienix |
| Safi _{rs} | Safî* Shayla SYAMPU WANITA BERTUDUNG | <u>Aiken</u> | Bio-essence | CARRIE JUNIOR" |
| baby CARRIE | Sumber Ayu | ROMANO | ELITE | DASHING |
| Vitalis | SkinWhite. | \752j | Me Me | Ger\enne® |
| Flawlessly U | maxi-peel® | EverSoft SKINZ | KOLOURS | VITRESS* |
| maxipeel* ZERO | STYLEX® | New& Trendy | Patroli di | ENEAR® 櫻雪® |
| 连新 | Vcnic ^{並世界*} | ÍWOCÍ Beauty of Africa | Heavenly" | DR. SOLE ADVANCED FOOT CARE |



Lighting & Wellness Brands





Best in Class Innovation and R&D

Consumer Products



Lighting and Seating Solutions



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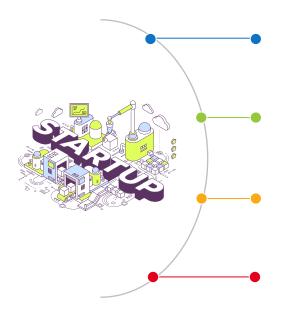
Entrepreneurial Spirit in our DNA





We nurture change makers by providing an environment that offers freedom for anybody to lead change or improvement

Ready for the Digital era



Set up Wipro Consumer Care Ventures, a venture fund in September 2019 to invest in innovative companies

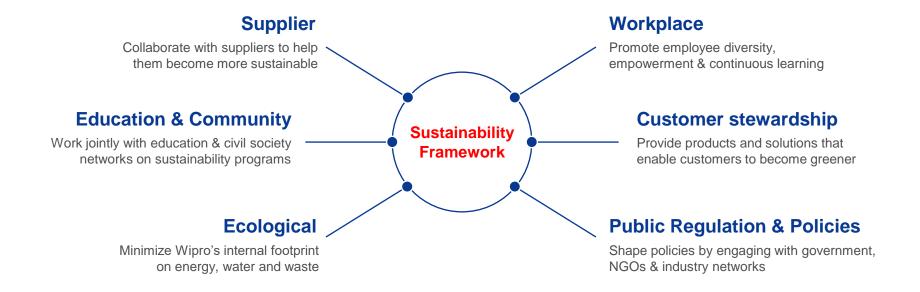
Focusing on investing in and supporting innovative start-ups in the consumer D2C space in India and Southeast Asia

Invested in 7 companies in India – MyGlamm, Happily Unmarried (Ustraa), LetsShave, OneLife Nutraceuticals, PowerGummies, Soulflower, & T.A.C.-The Ayurveda Co.

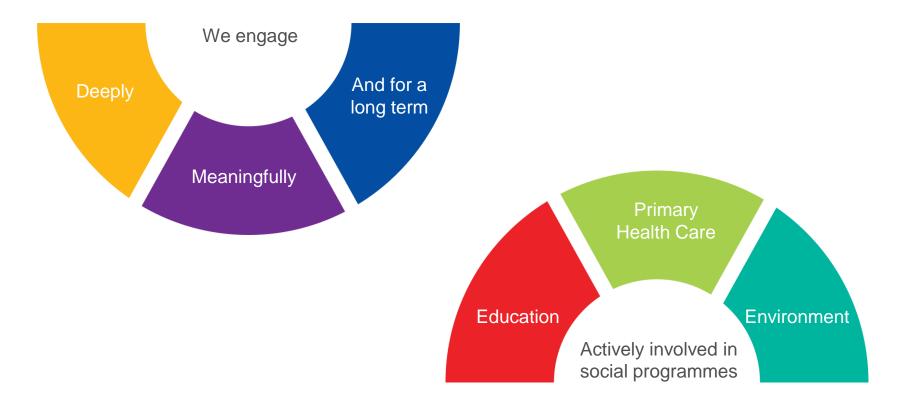
Invested in a consumer-focused VC fund based in Singapore - DSG Consumer Partners IV. Our 1st overseas investment from our VC fund



Good Citizen

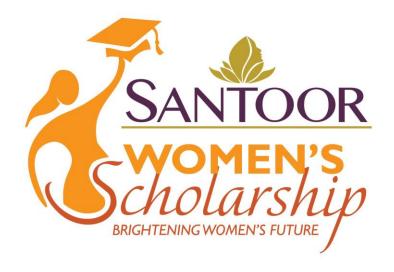


Good Citizen





Education





Across 4 states of India -Karnataka, Andhra Pradesh Telangana and the recently launched Chhattisgarh

Helped 4200 under privileged girls pursue higher education

Nurturing children in rural govt. schools in India and many other countries

Providing educational aids such as projectors, computers etc.





Environment



a clean sweep,
in Bangalore with Hasiru Dala

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Agro-forestry program in rural Tamil Nadu has planted more than 1 lakh trees.



Rain-water harvesting in Devanahalli, India supports 1000 children govt. schools

Built and managed 2 Biodiversity parks in India and Indonesia Over 22 species of birds and 45 plants can be observed









Our factories & offices globally have always maintained a symbiotic relationship with local communities.

We provided relief material through local establishments.

Growth Focus Best in Class Good Citizen 23

Thank you

